

## **Janet Oliver**

As a Hilton Head Island primary resident, a Sea Pines homeowner since 2009, and with experience as an owner of rental properties within Sea Pines, my commitment to this community is deeply personal and enduring.

The mission of the Sea Pines POA—to enhance the quality of life for residential property owners, foster communication and education, and advocate effectively with local government, the CSA, and the Resort—aligns seamlessly with both my life experience and my professional career. I understand Sea Pines from multiple perspectives: as a lifelong visitor, a full-time resident, and a rental property owner for over 10 years in Sea Pines who appreciates the delicate balance between preserving residential character, managing rental guest experience, and supporting a well-managed destination community.

Professionally, I bring more than four decades of experience leading complex initiatives, managing stakeholders with competing priorities, and translating constituent needs into measurable outcomes. My career with the Central Intelligence Agency and a Fortune 100 company (AT&T) took me around the world and required me to operate in highly regulated, high-accountability environments. I have lived and worked in New York, Washington, DC, and Atlanta, collaborating across cultures, geographies, and organizational structures. Despite these global experiences, nothing has ever felt as authentic or meaningful to me as Sea Pines.

My career experience directly parallels the POA's responsibility to represent homeowners while engaging productively with outside entities, including rental guests. In my career, I served in senior roles spanning Digital Marketing, Project Management, Account Management, and Vendor Management, and I routinely acted as a liaison among sales teams, legal partners, marketing organizations, vendors, and executive leadership—ensuring alignment, transparency, and timely decision-making. In addition to earning my master's degree from the University of Maryland in Marketing and Finance and a BS in Computer Science from the University of Georgia, I have hands-on governance experience, having served on homeowner association boards in Fairfax, Virginia (DC metro), Mariner's Way (Harbour Town) and Killington Ski Resort the largest ski resort on the east coast (Vermont) where I am still an active consultant / participant. These roles have given me a strong understanding of HOA governance, fiduciary responsibility, policy development, and community consensus-building.